

# All Eyes on Gallatin



## New Businesses, Investments & Jobs !

It has been a banner year in Gallatin—and the year is only half gone.

We started the year with Beretta announcing its *new* production line would be built in Gallatin—a \$45 million investment with 300 new jobs over the next three years. Then, last month, Beretta announces it is moving *all* of its production lines and its research and development to Gallatin—which will escalate the influx of those new jobs.

In between the Beretta announcements, we broke ground on American Colors Inc.—a \$3.7 million investment with 30 new jobs; ABC Group Inc. is expanding on Airport Road—a \$25.5 million investment with 230 new jobs; and, American Mechanical Inc. opened its newest fabrication facility in Gallatin—providing 37 jobs in just its first month. These are just a few of the new or expanded industries in Gallatin. We've also had new retail sales establishments, office and professional businesses, health care facilities, and new residential development.

The Beretta announcements alone have brought us international attention worth hundreds of thousands of dollars if we'd had to pay for it. Gallatin has also been the focus of numerous television news stories, newspaper articles, Facebook postings and tweets around the world.

But, we're not just getting recognition for new business and industry. Last month, Gallatin was named among the *Top Ten Most Exciting Places* in Tennessee—beating out Hendersonville and Brentwood—because of all the amenities, recreational activities, and cultural events we offer.

All eyes are on Gallatin right now.

People are moving to our City because they like the quality of life we have. They either want to raise their families here or retire here. Take time to give yourself credit for helping to make our City attractive, viable, and on the move!

## New Jobs

### In the last 19 months:

Beretta—\$45M, 300 jobs
American Colors—\$3.5M, 31 jobs
AMI—\$1M, 55 jobs
ABC Technologies—\$25.5M, 230 jobs
Sumner Regional—\$29M, 105 jobs
PK Tennessee—\$5M, 30 jobs
Gap, Inc—\$35M, 107 jobs
NHC—\$36M, 92 jobs
RC Tenn—\$1.3M, 45 jobs
ServPro—\$6.7M, 90 jobs
ABC Fuel—\$1M, 25 jobs

***\$189-Million Total Investment***

***1,110 New Jobs***

## Coming Events:

**Aug 11:**

**Supper in the Park**

**Aug. 14:**

**Music @ the Market**

**Aug. 21:**

**3rd Thursday on Main**

**Aug. 23:**

**Cragfont Gala**



**2014 State  
of the City  
Address**

**Monday, Sept. 8**

**11:30 a.m.**

**Epic Event Centre**

**Call the Chamber  
for reservations:**

**452-4000**

# JAMES FENTON: GALLATIN FIRING ON ALL CYLINDERS

When you live in a city and see it every day, it's often hard to realize the change and growth that occurs. Some projects take years to complete, and by the time they are done they have become the norm. Less than eight years ago, Vietnam Veterans Boulevard wasn't open all the way into Gallatin – you had to take Nashville Pike. Sumner Regional Medical Center's award-winning patient tower opened just six years ago. And, the new gateway 109 Bridge that opened less than three months ago is now the everyday trip for some travelers.

Gallatin is firing on all cylinders spurring growth that's getting national and international attention. But, when companies look to relocate or expand, they look at more than new roads or new buildings as they drive through town. They look at many layers of a city – and some of those layers you can't see:

The fact that Gallatin was recently named the 12<sup>th</sup> safest city in Tennessee is important – it matters.

The fact that our Fire/EMS/911 response times are excellent matters.

The fact that we have more than 600 acres of parks that are vibrant matters.

The fact that we have excess water and sewer capacity matters.

The fact that we have the lowest electrical rates in the TVA service area matters.



The fact that we're in the top 20 of business-friendly cities in Tennessee matters.

The fact that Gallatin is a city of people who care about their community and its future – it matters.

In the past 19 months, Gallatin has seen \$189-million in capital investment and 1,000 primary jobs announced. This includes \$68-million invested and 200 jobs created in the healthcare arena – \$29-million by Sumner Regional and \$39-million by NHC. And the growth is diverse. Along with manufacturing and medical, it includes distribution, automotive, and industrial. These statistics don't even include the retail growth that is driven by job growth in the community. We have new retail, new restaurants, and new services.

Congratulations are in order to the elected officials whose vision, guidance and investment over the years have put the city in position to take advantage of a recovering economy and bring growth to Gallatin. Congratulations to the community as a whole for being a part of the process – for maintaining the history and character of our city while welcoming the future. And congratulations to those

existing businesses and retailers who helped establish Gallatin as a city on the move.

These investment and job announcements in such a short time span are unprecedented in Gallatin's history, but they are an indicator of what is on Gallatin's horizon. With continued diligence and investment, the City has established a framework from which Gallatin can flourish.

*James Fenton, Dir., Economic Development Agency*

***“We’re convinced we could find no better place than Tennessee ... We look forward to building operations here and being part of your community for many years to come,”***

*Franco Gussalli Beretta, Executive VP of Beretta USA*

## BERETTA TO MOVE ENTIRE MARYLAND MANUFACTURING TO GALLATIN

Beretta U.S.A. Corp., located in Accokeek, Maryland, announced that it has decided to move all of its manufacturing capabilities from its existing location to a new production facility that it is building in Gallatin. The Gallatin facility is scheduled to be opened in mid-2015. Beretta U.S.A. had previously planned to use the new Gallatin facility for new machinery and production of new products only.

“While we had originally planned to use the Tennessee facility for new equipment and for



production of new product lines only, we have decided that it is more prudent from the point of view of our future welfare to move the Maryland production lines in their entirety to the new Tennessee facility,” said Jeff Cooper, GM for Beretta U.S.A. Corp.

Beretta made the decision because of recent restrictive firearm laws passed by the Maryland legislature.

## Top Ten Most Exciting Places in Tennessee:

**We're #9!**

1. Knoxville
2. Chattanooga
3. Nashville
4. Franklin
5. Johnson City
6. Manchester
7. Maryville
8. Memphis
- 9. Gallatin**
10. Jackson

*(Ranked by Movoto.com)*